# FINANCIAL RESULTS & PERFORMANCE UPDATE



# SUMMARY

**1-2024 HIGHLIGHTS** 

**2 – ECONOMIC ENVIRONMENT &** BUSINESS STRATEGY

**3-** FINANCIAL POSITION AND PERFORMANCE

4- FINANCIAL OUTLOOK 2025-2029

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# **2024 HIGHLIGHTS**



# 2024 Highlights

ROE<sup>1</sup>

3.01%

Equity

Asset Ratio<sup>2</sup>

35.40%



- BOAD has provided USD 1.5 billion in financing in 2024
- Provided financing of USD 5.4 billion since 2021 in line with Djoliba objectives

## **Capital increase**

- BOAD is undergoing a USD 900 million capital increase
- **80% has already been subscribed** including USD 450 mn by Regional shareholders and USD 266 million by Non-Regional shareholders
- Subscription for the remaining 20% is currently underway

# **Hybrid** issuance

- Deployment of the \$600 million issuance program by mobilizing **USD 100 million from BADEA in 2023, EUR 100 million from CDP Italy in 2024**, and USD 500 million scheduled for 2025 on the international financial market.
- BOAD pioneered the issuance of the first-ever hybrid bond by an MDB

## **Balance sheet optimization**

- **BOAD has covered 26% of its total gross loans**, including 15% through credit-insurance and 11% through securitization
- New transactions executed in 2024 include: (i) a non-sovereign portfolio insurance policy for EUR 100 million, (ii) an insurance policy covering sovereign exposure of USD 15 million, and (iii) the completion of a second securitization operation for USD 250 million.

Source: BOAD, as of 31 dec 2024

Net income

**USD 62 mn** 

Total assets

USD 6.200 mn

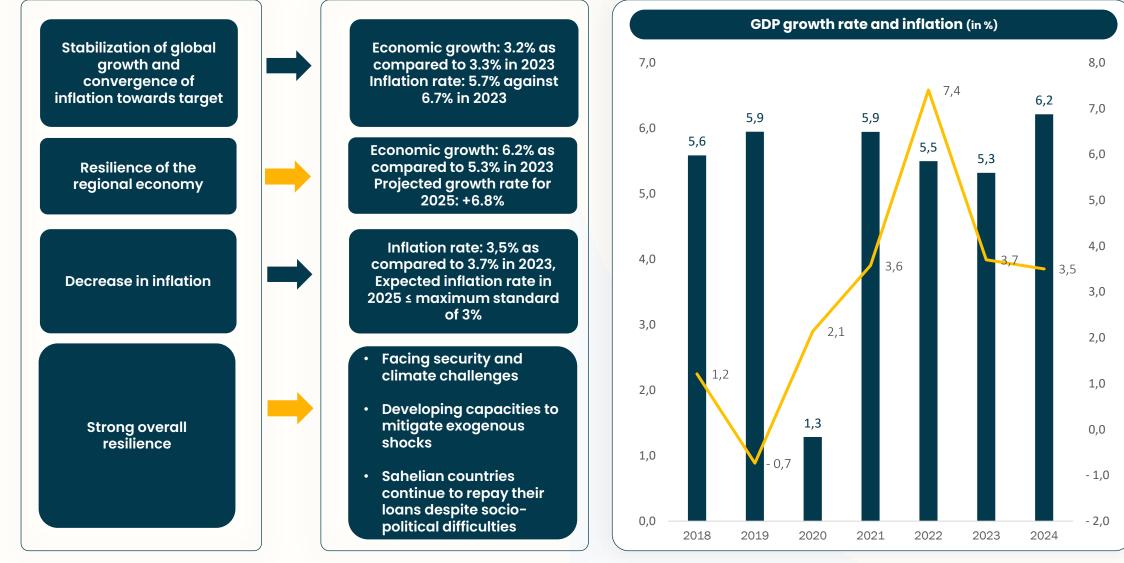


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**ECONOMIC ENVIRONMENT** & BUSINESS STRATEGY

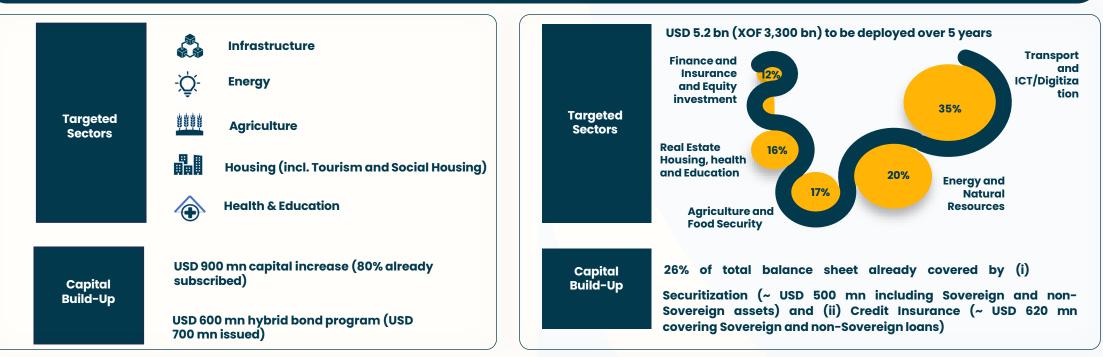
## **Economic environment 2024**



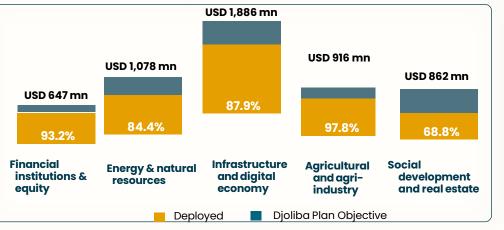
Source: UEMOA\_RSM dec 2024 & BOAD

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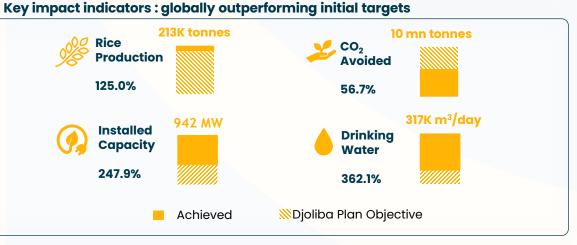
# 86,6 % of 2021-2025 Djoliba Strategic plan targets achieved



#### Commitments in line with Djoliba objectives



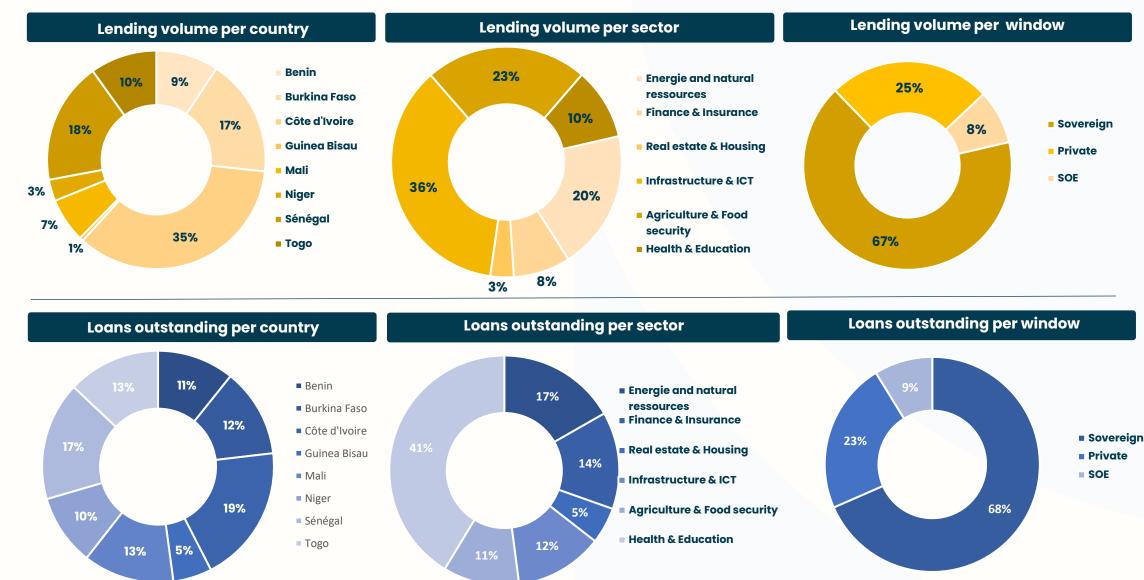
#### th Djoliba objectives



# FINANCIAL POSITION & PERFORMANCE

# Enhanced profitability supported by a diversified portfolio

#### BOAD Total Commitments from Jan 2024 to Dec 2024

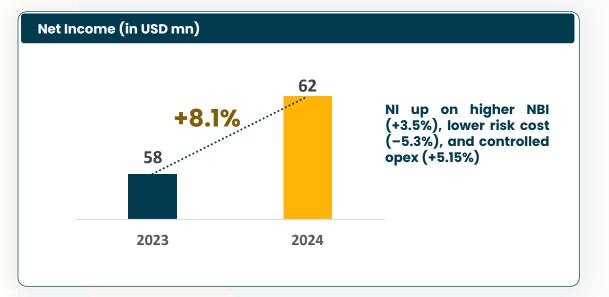


Source: BOAD, as of 31 dec 2024

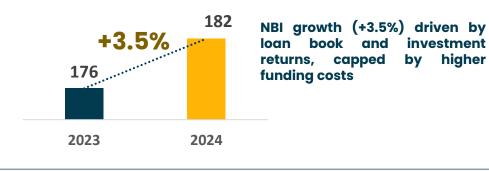
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# Achieving sustainable revenue levels while driving resilient growth

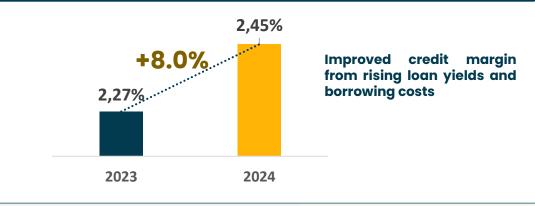
KPI (in USD mn)		
	2023	2024
Loans and Advances to Customers	3,900	3,800
Total Equity	1,900	2,000
Total Assets	5,500	6,200
Net Income	58	62
Return on Average Equity (ROE)	3.27%	3.01%
Return on Average Assets (ROA)	1.07%	1.07%
Equity to Assets	35.50%	35.40%
Capital Adequacy Ratio (Basel II)	27.49%	29.42%
NPLs/Gross Outstanding Loans	2.64%	2.46%
NPL Coverage	100%	100%



#### Net Banking Income (in USD mn)





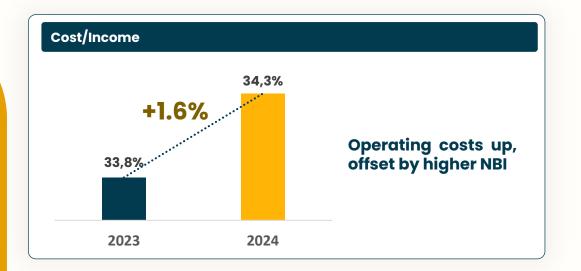


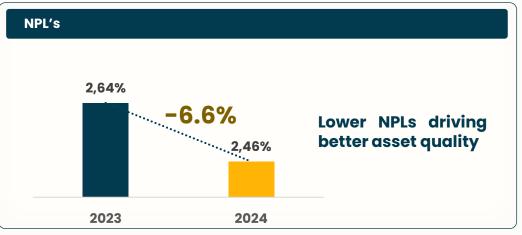
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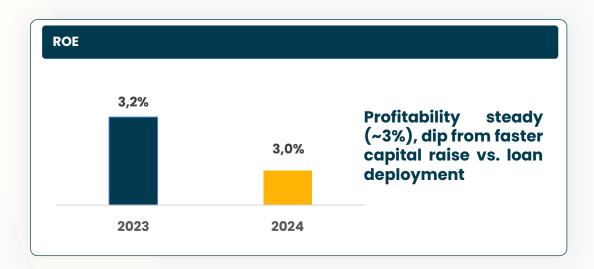
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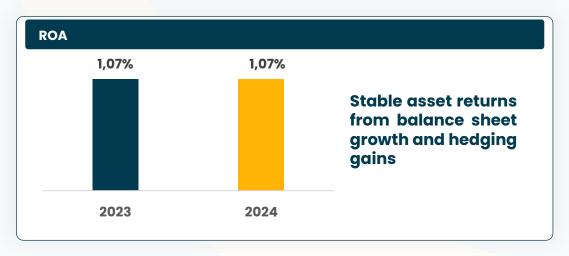
# Prudent approach to risk





Source: BOAD, as of 31 dec 2024

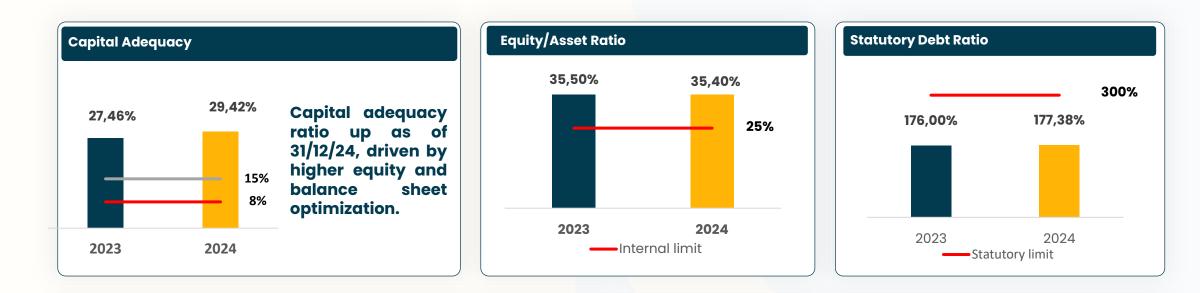


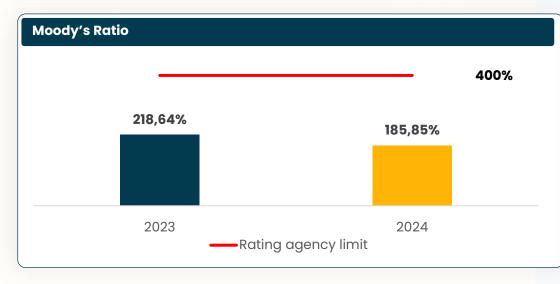


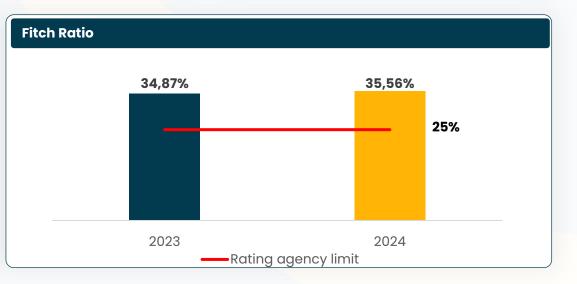
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# Solvency & debt levels in compliance with external and internal standards







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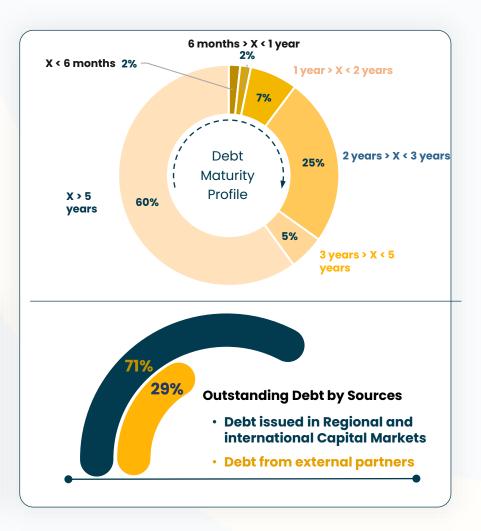
# Diversified funding sources and proper liquidity management

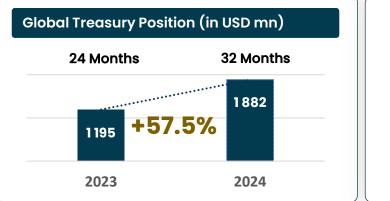
## **Robust Liquidity**

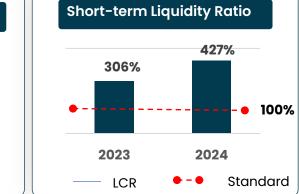
High levels of liquid assets to cover upcoming maturities. BOAD's policy is to hold liquid assets equivalent to at least 9 to 12 months' worth of net loan disbursements (disbursements - principal repayments where BOAD is acting as lender), plus 9- to 12-months' worth of debt repayments

BOAD has established international capital market access since March 2016

Unique access to BCEAO refinancing window although BOAD has never used this feature, considering it as exceptional, it provides a reliable backstop in the event of adverse market conditions







Source: BOAD, as of 31 December 2024

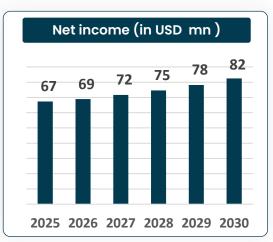
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# **FINANCIAL OUTLOOK**

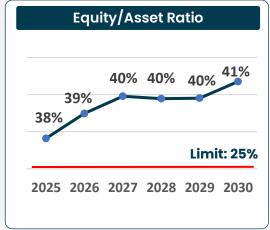
## **Key Considerations**

- □ Completion of the Djoliba Plan by 2025
- New strategic plan : key assumptions (2026 – 2030):
  - > New commitments : min. USD 8 billion
  - > Funding program: min. USD 3.5 billion
  - Capital disbursements : USD 300 million payable by shareholders
  - Insurance and securitization: USD 2 billion (new transactions)









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# **MAIN TAKEAWAYS**



# Anchoring deeper roots for higher outreach

Achieving Djoliba strategic plan objectives

Ongoing sustainable financial innovation with real impact Prudent resource allocation, profitable and cash-abundant

íre Résultats 2025

# **Thank You**

