

# Investor Presentation

September 2025



**BOAD**

BANQUE OUEST AFRICAINE  
DE DÉVELOPPEMENT

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01

# Introduction to BOAD

# Introducing the West African Economic and Monetary Union



## WAEMU (UEMOA)

### About

- West African Economic and Monetary Union includes 8 West African countries with a shared currency, the FCFA

### Governance Structure

- Established in 1994: WAEMU's guiding treaty was signed in 1994
- Leadership - Heads of State: The highest authority in WAEMU is the assembly of Heads of State

### Institutional Focus

- WAEMU emphasizes monetary and economic integration among its member states

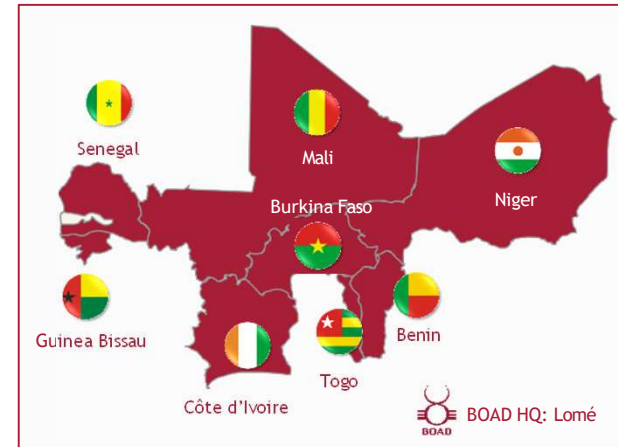
### Role in the Regional Dynamics

- WAEMU specifically aims at currency stability and harmonized economic policies

### Development Bank

- BOAD (Banque Ouest Africaine de Développement)

## WAEMU Member Countries



145 millions  
(2024)  
Population



BCEAO  
Central bank



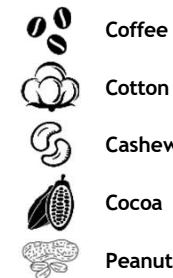
1 EUR = 655,957 FCFA  
Common currency

## Main Figures 2024

### Surface Area

- 3,512,233 km<sup>2</sup>

### Main Product



Uranium



Gold



Gas



Oil

### GDP<sup>1</sup> growth rate

- 6,3% in 2024 (vs 5,3% in 2023)

### Inflation<sup>2</sup>

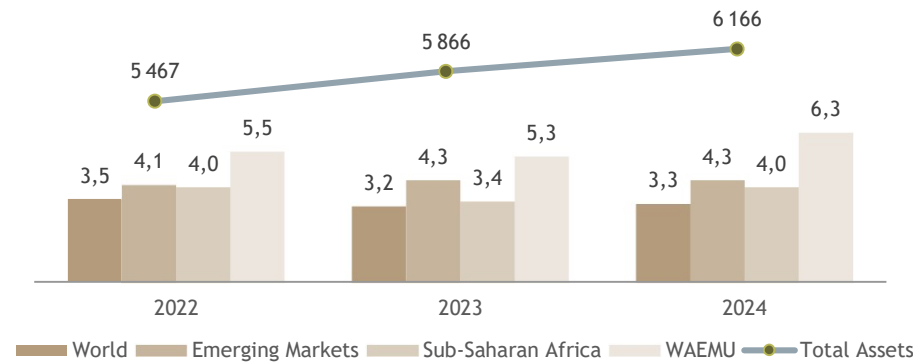
- 3.5 % in 2024 (vs 3.7% in 2023)

### BCEAO Fund rate<sup>3</sup>

- 3.25% in June 2025

# BOAD as the Leading Financial Institution Empowering West Africa's Transformation

BOAD is the Economic backbone of a Resilient Region outperforming its peers - GDP Growth<sup>(1)</sup> and BOAD Total Assets<sup>(2)</sup>



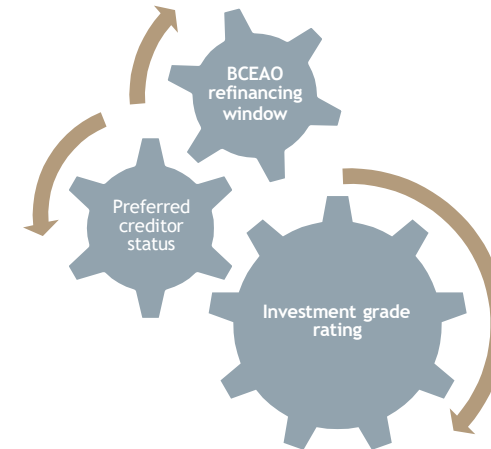
Source: IMF (World, EM, SSA) and WAEMU Commission

Note: (1) GDP growth (%) (2) Total Assets are in USD million using the historic USD/FCFA FX rate at the closing of each period ; Total Assets as of 31 December for the year indicated

BOAD's growing asset base and contained NPLs (USD million<sup>1</sup>)

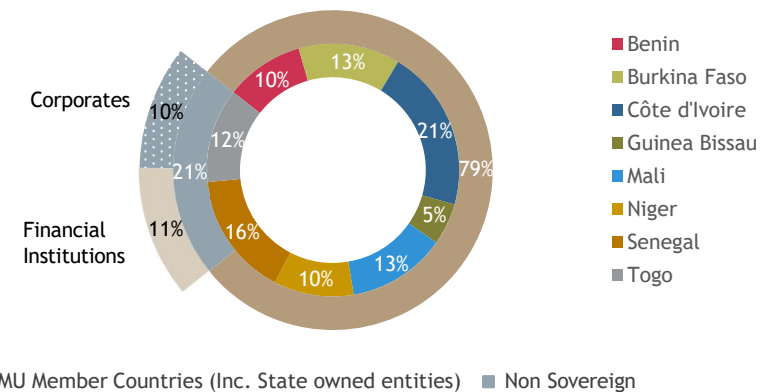
	2022	2023	2024	Jun-25
Loans and advances to Customers	3,967	4,147	3,758	4,470
Total Assets	5,467	5,866	6,166	7,605
Total Equity	1,796	1,982	1,979	2,357
Net Income <sup>2</sup>	55	61	62	40
Return on Average Equity <sup>3</sup>	3.4%	3.2%	3.0%	1.4%
Return on Average Assets <sup>4</sup>	1.0%	1.1%	1.1%	0.5%
Equity to Assets <sup>5</sup>	32.9%	35.5%	35.8%	40.3%
Capital Adequacy Ratio (Basel II)	26.4%	27.5%	29.4%	32.8%
NPLs/Gross Outstanding Loans	2.9%	2.6%	2.5%	2.3%
NPL Coverage <sup>6</sup>	100%	100%	100%	100%

Notably thanks to:



At the service of Member countries

Gross Outstanding Loan Portfolio as of 30 June 2025



Source: BOAD, as of 30 June 2025 | Notes: (1) The conversion from FCFA to USD was made using the historic USD/FCFA FX rate at the closing of each period; (2) Net Income for 2022 does not include the transfer, in the form of a donation, of a portion of the bonification fund mechanism for an amount of FCFA 90 bn; (3) Net result for period Y / Average of total equity (Y-1 + Y); (4) Net result for period Y / Average of total assets (Y-1 + Y); (5) (Total Equity + deeply subordinated financial obligations) / Total Assets; (6) 100% coverage is driven by provisioning for 90% of NPLs and external insurance of 10% of NPLs (excluding real guarantees)

# BOAD Key Investment Highlights



## SPECIAL STATUS IN WEST AFRICA ENJOYING IMMUNITIES AND PRIVILEGES

- **De facto Preferred Creditor Status**
  - WAEMU Member States have historically met loan.
- **Strong support from shareholders**
  - Members include reputable European countries and MDBs.
- **No dividend distribution as per by-laws**
  - All profits retained by the bank.

## FOSTER THE BALANCED DEVELOPMENT AND ECONOMIC INTEGRATION OF WEST AFRICA

- **Only investment grade credit in WAEMU region**
  - Unchanged Baa1 / BBB ratings since first ratings in 2015.
- **WAEMU region's key infrastructure lender**
  - Major player of sustainable growth projects in the region.
- **Equity investments and alternative financings**
  - Contributing to the strengthening of domestic financial institutions.

## INNOVATIVE APPROACH IN A GROWING OPERATING ENVIRONMENT

- **WAEMU GDP growth increased at 6.3%<sup>1</sup> in 2024 and 5.3% in 2023**
  - Strong growth and resilience compared to the rest of Africa and other Emerging Markets.
- **107.4% of Djoliba objectives Achieved**
  - USD 5.2 bn required commitments to meet development outcomes of 2021-2025 Strategic Plan.
- **1<sup>st</sup> MDB to issue a hybrid bond in December 2023**
  - USD 704 mm hybrid bonds issued 26% of Total Assets covered through Securitization and Insurance.

## STRONG LIQUIDITY POSITION AND STRENGTHENED CAPITALIZATION<sup>2</sup>

- **BCEAO refinancing window access**
  - Only supranational other than the EIB to benefit from central bank liquidity facility.
- **Low NPL ratio of 2.3%<sup>2</sup>**
  - Robust asset quality notwithstanding growing loan book.
- **Strong capital adequacy Ratio<sup>2</sup> of 40.3%<sup>3</sup>**
  - Contributing to the strengthening of domestic financial institutions.

# Key Support Criteria

## Top-Rated African Entity with Strong Capital, Support Mechanisms, and Development Focus

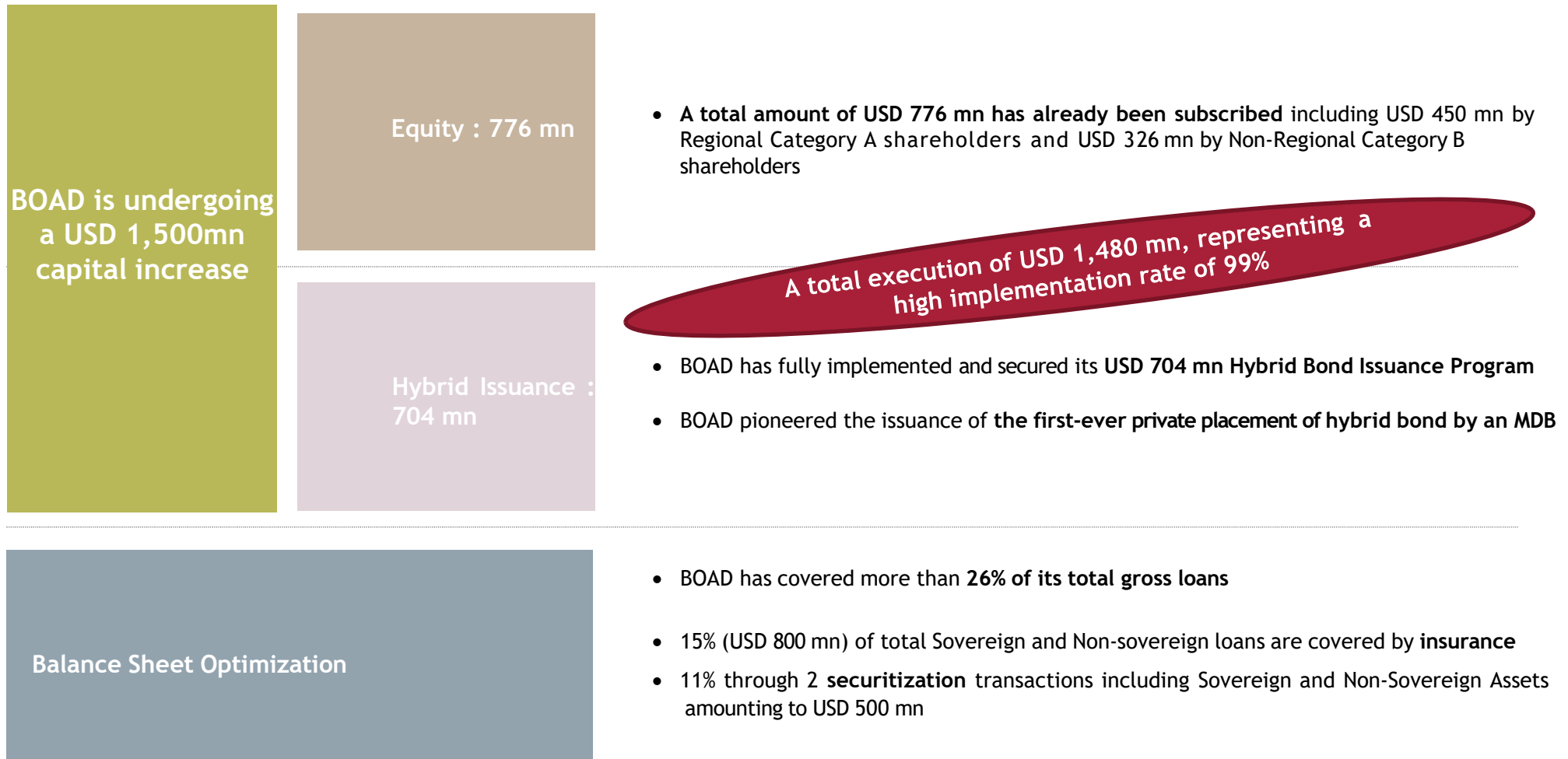


Unique Liquidity Position	<ul style="list-style-type: none"> <li>➤ Access to BCEAO refinancing window - only supranational other than the EIB to benefit from such liquidity facility</li> <li>➤ Strong support from the Central Bank which is the main shareholder</li> </ul>
De facto "Preferred Creditor Status"	<ul style="list-style-type: none"> <li>➤ The WAEMU member states tend to "favour" the payment of debts owed to BOAD, despite no contractual obligation</li> </ul>
Regular Capital Increases	<ul style="list-style-type: none"> <li>➤ 9 capital increases since 1973</li> </ul>
Reinvestment of all Profits	<ul style="list-style-type: none"> <li>➤ No distribution of dividends as per by-laws, all profits transferred into reserves</li> </ul>
WAEMU Tax Exemption	<ul style="list-style-type: none"> <li>➤ Tax exemption in WAEMU States on all of BOAD's activities including its issued securities</li> </ul>
Strong Support in Case of Major Shocks	<ul style="list-style-type: none"> <li>➤ In 1994, shareholders compensated BOAD's financial loss resulting from the FCFA devaluation (the sole to date)</li> </ul>
Non-regional Shareholders	<ul style="list-style-type: none"> <li>➤ Key providers of Financial and Technical Assistance, playing an active part in BOAD's Governance with around 1/3 of total Board of Directors seats</li> <li>➤ All non-regional shareholders holding at least 1% of the capital of BOAD participate in the Board of Directors and all have a voting right.</li> <li>➤ Target to expand non-regional shareholder base to c. 25% in the medium-term, vs. 17,1% at of 31 December 2024</li> </ul>
Secured capital increased package	<ul style="list-style-type: none"> <li>➤ Equity strengthening ongoing</li> <li>➤ Hybrid program fully executed</li> </ul>
Financial Support of Development Activities	<ul style="list-style-type: none"> <li>➤ Annual allocations of USD 60 mm by BOAD to support interest subsidies on sovereign loans, funding of project studies, etc.</li> </ul>

## BOAD has One of the Top Ratings in Africa and the Best One in WAEMU Zone

Issuer	Moody's	Fitch
<b>BOAD</b>	<b>Baa1 (Stable)</b>	<b>BBB (Stable)</b>
Africa Finance Corporation (AFC)	A3 (Stable)	-
African Export-Import Bank (AFREXIM)	Baa2 (stable)	BBB- (negative)
Eastern and Southern African Trade and Development Bank (TDB)	Ba1 (Stable)	BB+ (Negative)

# BOAD's Ongoing Innovative Approach to Strengthen its Capital





# A total USD 1.5 bn Capital Increase Programme to Reinforce BOAD's Capacities

## 1. Equity: A total amount of USD 776 mn of shares has been achieved

- USD 450 mn delivered by Category A Shareholders, fully subscribed
- USD 326 mn delivered by Category B Shareholders including USD 90 mn subscribed or to be subscribed by BADEA

Shareholders	At 31.12.2022	New Subscribed Capital (USD mn)*	Post capital increase pro forma
Benin	5.9%	50	5.8%
Burkina Faso	5.9%	50	5.8%
Côte d'Ivoire	5.9%	50	5.8%
Guinea Bissau	5.9%	50	5.8%
Mali	5.9%	50	5.8%
Niger	5.9%	50	5.8%
Senegal	5.9%	50	5.8%
Togo	5.9%	50	5.8%
BCEAO	46.9%	50	32.7%
<b>« A » Class Shareholders</b>	<b>93.7%</b>	<b>450</b>	<b>79.1%</b>




\* The exchange rate used for the subscribed capital is USD/FCFA = 615

Shareholders	At 31.12.2022	New Subscribed Capital (USD mn)*	Post capital increase pro forma
France	3.5%	75	5.1%
Germany/KfW	0.2%	53	2.1%
EIB	0.4%	30	1.4%
AfDB	0.5%	24	1.3%
China	1.1%	10	1.1%
Belgium	0.5%	18	1.0%
Morocco	0.05%	26	1.0%
EXIMBANK India	0.1%	0	0.1%
BADEA	0.0%	90*	3.3%
<b>Total Subscribed</b>	<b>6.3%</b>	<b>326</b>	<b>16.4%</b>
New Targeted « B » Shareholders	0.0%	124	4.5%
<b>« B » Class Shareholders</b>	<b>6.3%</b>	<b>450</b>	<b>20.9%</b>

\* BADEA was admitted to BOAD's capital by the Council of Ministers with an initial share of USD 30 million and expressed its intention to increase this share to USD 90 million.

## 2. Hybrid Debt: BOAD was the first MDB to issue a private placement Hybrid Bond in December 2023

- USD 704 mn Hybrid Bond Issuance Program fully secured

Issuer	Investor	Amount	Status
	 BADEA	USD 100 mn	Executed on 28 <sup>th</sup> December 2023
	 CDP	EUR 100 mn	Executed on 2 <sup>nd</sup> August 2024
	Primary debt capital market	USD 500 mn	Executed on 6 <sup>th</sup> February 2025

Source: BOAD, as of 30 June 2025

# Around 50% of Called-up Capital Already Paid

Shareholders	Subscribed Capital (USD mn)	Called-up share	Total Called-up capital (USD mn)	Paid-in capital calendar			
				2022	2023	2024	2025
Benin	50	100%	50		10	10	
Burkina Faso	50	100%	50		10	10	10
Côte d'Ivoire	50	100%	50		10	10	10
Guinea Bissau	50	100%	50				
Mali	50	100%	50		10	10	10
Niger	50	100%	50				
Senegal	50	100%	50		10	10	10
Togo	50	100%	50		10	10	
BCEAO	50	40%	20		4	4	
« A » Class Shareholders	450	93%	420		64	64	40
France	75	40%	30		8	7	7,5
Germany/KfW	53	100%	53	53	-	-	-
EIB	30	100%	30		30	-	-
AfDB	24	100%	24		-	-	14
China	10	40%	4		1	1	1
Belgium	18	40%	7		1,5	1,5	1,5
Morocco	26	40%	10		-	2	2
EXIMBANK India	0	40%					
BADEA	90	40%	36				
Total « B » Class Capital	326	60%	194	53	40,5	11,5	26,0
Total « A » & « B » Class Capital	776	79%	614	53	104,5	75,5	66,0

Total Paid-in Capital by « A » Class Shareholders	168	40%
Total Paid-in Capital by « B » Class Shareholders	131	68%
Total « A » & « B » Paid-in Capital	299	49%

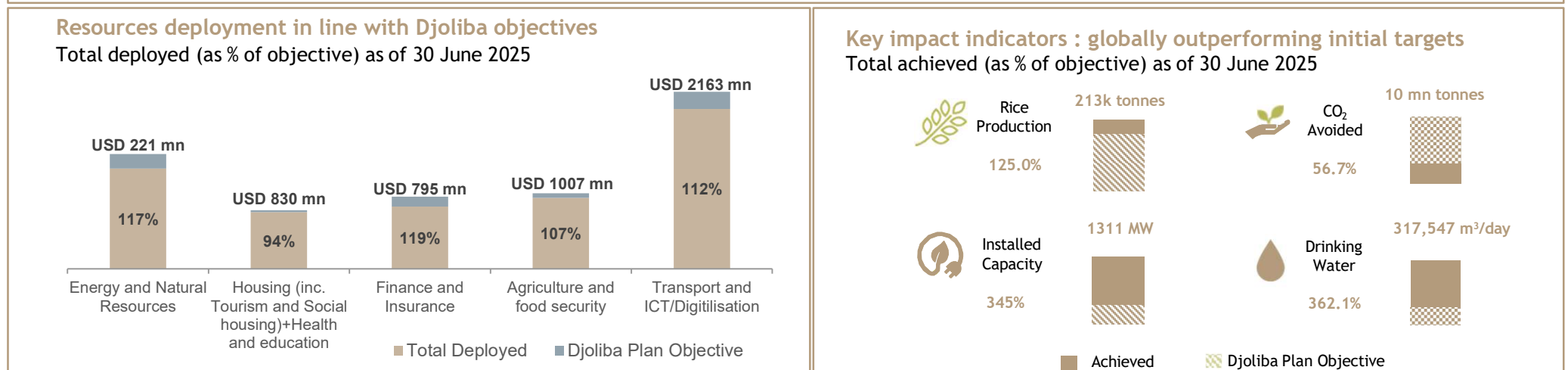
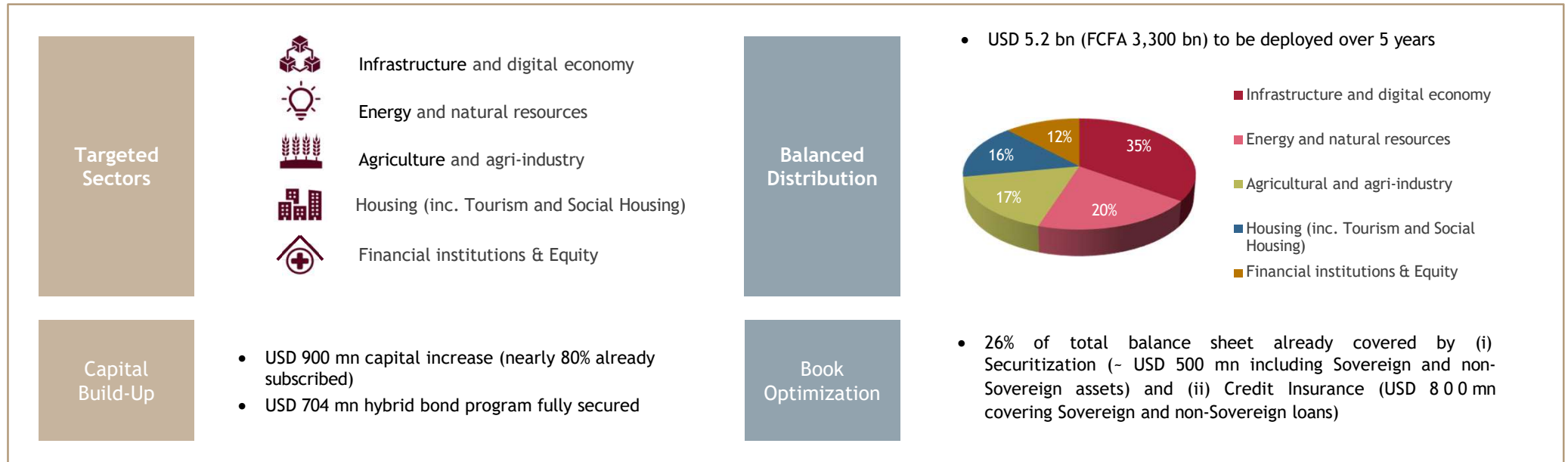


02

## Business & Strategy Overview

# Djoliba Strategic Plan 2021-2025

on Track 107.4% of Objectives Achieved as of 30 June 2025



Source: BOAD, as of 30 June 2025



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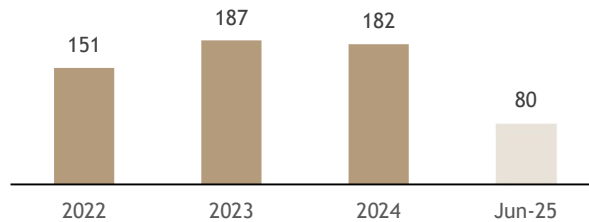
## Financial Position & Performance

# Enhanced Profitability Supported by a Diversified Portfolio

Achieving sustainable revenue levels while driving resilient growth

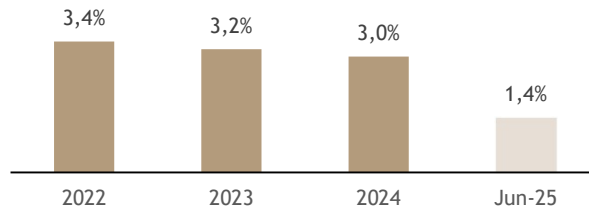
## Net Banking Income (in USD mn<sup>1</sup>)

- Net Banking Income has been continuously increasing
- NBI at USD 80 mn as of June 2025



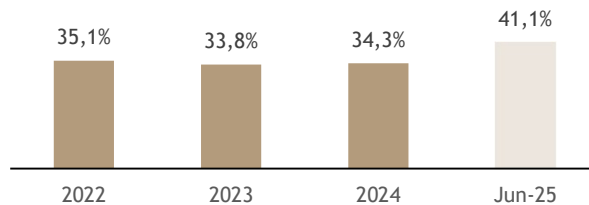
## Return on Average Equity<sup>3</sup>

- BOAD's Return on Equity (ROE) is 1.4% as of June 2025



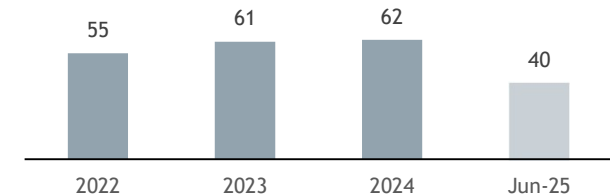
## Cost Income ratio<sup>5</sup>

- Effective cost management leading to decreasing Cost-to-income ratio since 2022



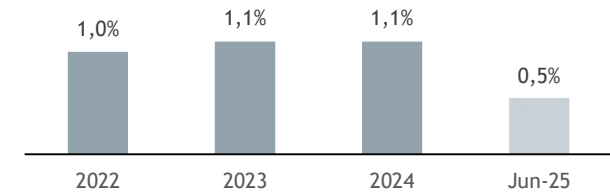
## Net Income<sup>1,2</sup> (in USD mn)

- Solid improvement of Net Income since 2022
- Net Income is USD 40mn as of June 2025



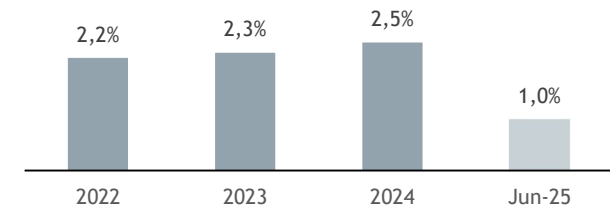
## Return on Average Assets<sup>4</sup>

- Return on Assets (ROA) stands at around 0.5% as of June 2025



## Net Interest Margin

- Net Interest Margin is 1.0% as of June 2025



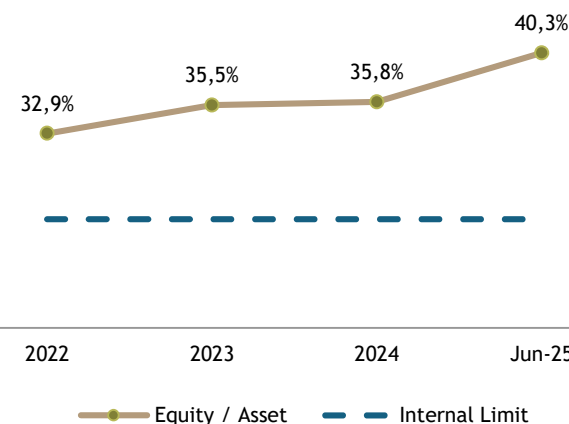
# Strong Capital Structure

## Solvency & debt levels in compliance with external and internal standards

### Key Factors

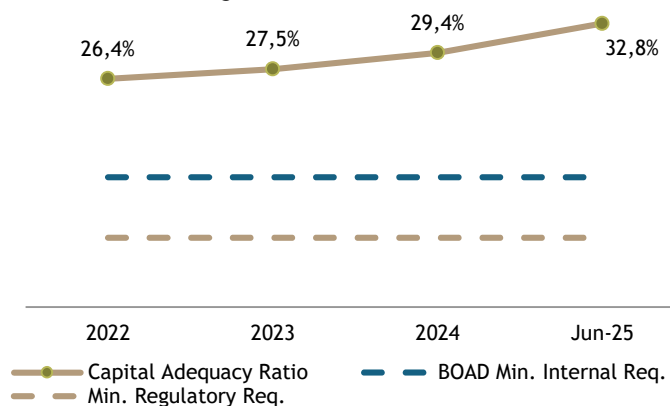
- External standards integrated into BOAD's internal capital adequacy framework, considering off-balance-sheet items
- Internal standards for solvency and debt management have consistently delivered exceptional results, including:
  - ✓ As a supranational, BOAD is not subject to capital requirements by any regulatory body but adopts a capital management policy in line with Basel II standards with a target to always exceed 15% CAR
  - ✓ A statutory Debt Ratio comfortably below 300%

### Equity/Asset Ratio<sup>1</sup>

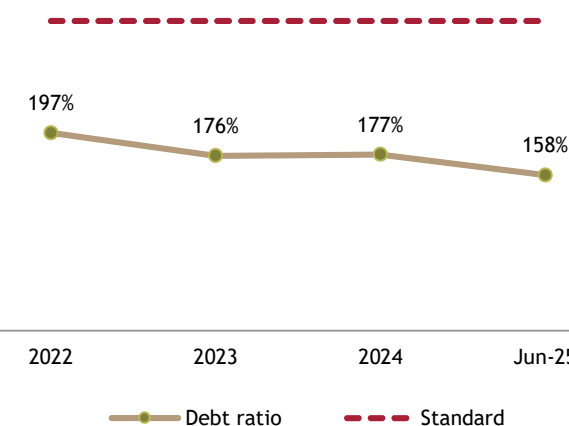


### Capital Adequacy<sup>2</sup>

- Capital Adequacy ratio stands at 29.4% in 2024, in line with Basel II and against a minimum internal standard of 15%



### Statutory Debt Ratio<sup>3</sup>



# Proactive & Value-Added Risk Management

## Sharp internal policies in line with International standards

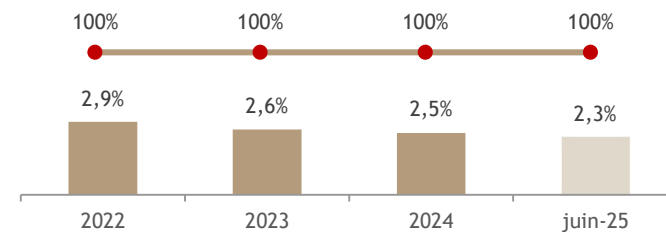
### Credit Risk

- **An independent Department** involved in project assessment, monitoring of internal approval limits, borrower rating, issuance of a second opinion, and calculation of impairments according to IFRS9
- **Internal rating of Sovereign exposures with regular updates taking into account the socio-political context and aligning with the ratings provided by rating agencies**

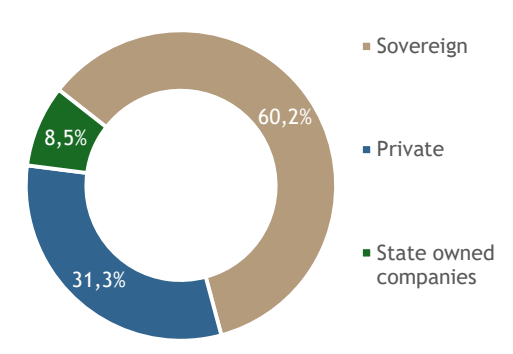
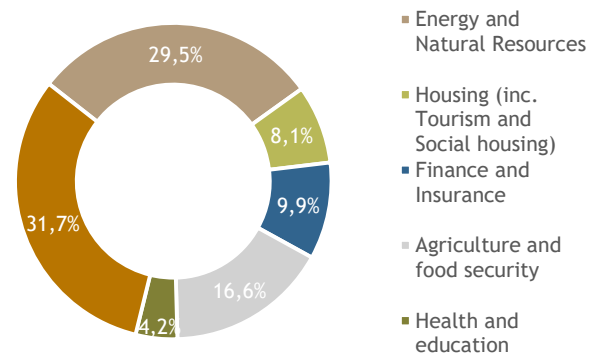
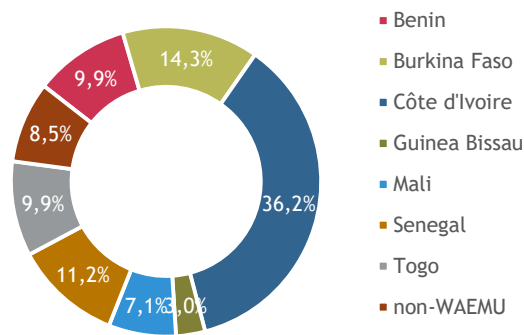
### Asset Quality

- Sound portfolio quality with a good diversification across Member Countries and Sectors
- NPL, exclusively on the Private sector, are below the internal limit of 3% at 2.3% as of 30 June 2025. Coverage rate: 100%
- No defaults from Member Countries that meet their repayment deadlines

**NPL Ratio<sup>1</sup> and NPL Coverage<sup>2</sup>**



**BOAD Total Commitments from Jan 2025 to Jun 2025**



### Preferred Credit Status

- **There is no non-performing loans for Member Countries, BOAD benefits from its de facto preferred creditor status**



# Best in Class Liquidity Position and Buffers

## Diversified Funding Sources and Proper Liquidity Management

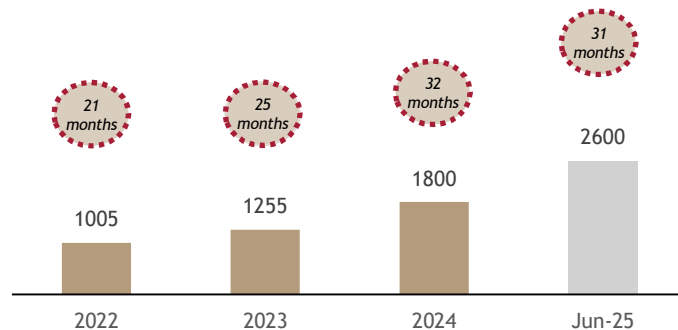
### Major Funding Sources

- BOAD's borrowing policy strives to achieve an adequate balance between the availability of resources and their use and currently limits BOAD's debt to three times its subscribed paid-in capital, plus reserves
- Diversified debt resources including international and regional Financials Markets as a well as external partners (AFD, EIB, KfW, AfDB, the OEqB, the China Development Bank, SMBC, JICA, BADEA, etc)
- BOAD has the possibility to access BCEAO's funding facility, which supports its intrinsic liquidity position. The only other multilateral development bank with a similar liquidity arrangement with a central bank is the EIB, with the European Central Bank

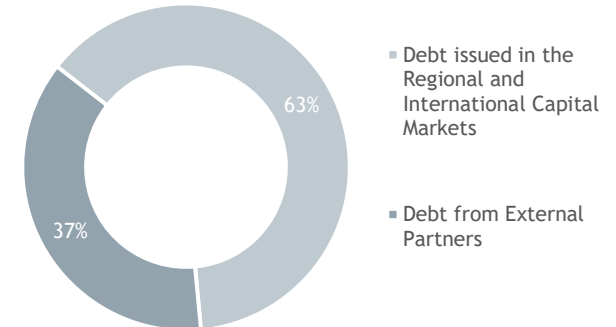
### Robust Liquidity

- High levels of liquid assets to cover upcoming maturities. BOAD's policy is to hold liquid assets equivalent to at least 9 to 12 months' worth of net loan disbursements (disbursements - principal repayments where BOAD is acting as lender), plus 9- to 12-months' worth of debt repayments
- BOAD has established international capital market access since March 2016
- Unique access to BCEAO refinancing window although BOAD has never used this feature, considering it as exceptional, it provides a reliable backstop in the event of adverse market conditions

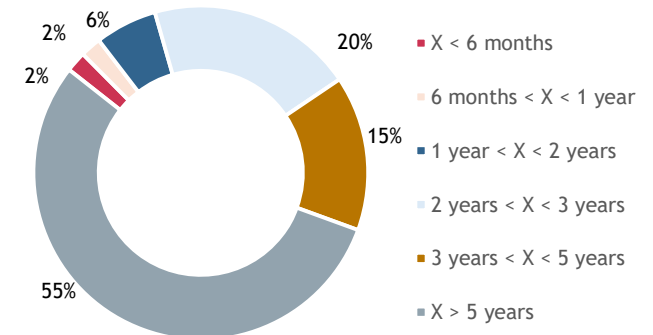
### Global Treasury Position (in USD mn<sup>1</sup>)



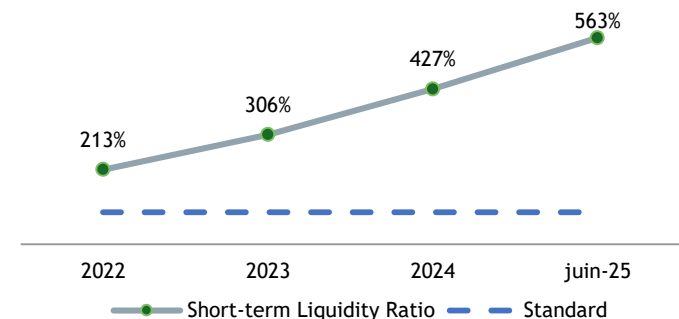
### Outstanding Debt by Sources



### Debt Maturity Profile



### Short-term Liquidity Ratio





# 04

## Appendix

# Advancing ESG Financing in West Africa



## Key objectives



**An ambitious climate strategy**



**Biodiversity conservation as a core pillar of BOAD's strategy**



**A social mandate exercised internally as well as vis-à-vis our partners**



**A strategy aligned with the Djoliba plan**

## Key Milestones

**BOAD launched the Djoliba Strategic Plan, identifying climate resilience as its third key operational priority and committing 25% of financing to climate-related initiatives.**

- February 2025: Received USD 25 million from the Green Climate Fund (GCF) to establish a Climate Information and Early Warning System (CIEWS) in Togo.
- 2025 milestone: Total GCF grants mobilized for WAEMU countries reached USD 200 million.
- April 2024: Launched pilot of the Natural Disaster Adapted Loans Project (PACAN).
- September 2023: Created a Climate Study Fund to support climate research.
- March 2023: Joined the Finance in Common Coalition (FICS) on Gender, co-chaired by UN Women and the African Development Bank (AfDB).
- 2021: Issued Africa's first sustainability bond, advancing sustainable finance.
- Since 2019: Set Corporate Social Responsibility (CSR) objectives aligned with ISO 26000.
- 2019: Formalized procedures to integrate Environmental, Social, and Governance (ESG) criteria into supported projects.

## Djoliba's focus on enhancing climate change resilience

### Context

- **Heightened sensitivity of Countries of the Union to the consequences of climate change** (e.g. changing rainfall, changing crop seasons and rising sea levels)

### Tools

- **Climate finance to support Member Countries** as they face substantial financing needs to adapt and achieve their development goals

### Action Plans

- **Continued mobilization of concessional resources** from climate funds for the benefit of governments
- **Greening the WAEMU financing sector**
- **Accelerating climate investments in key sector**
- **Incorporating climate considerations into the Bank's financing activities**

# A Strong Commitment at the International Level for Climate Finance



**United Nations**  
Framework Convention on  
Climate Change



**ADAPTATION FUND**



**global  
environment  
facility**  
INVESTING IN OUR PLANET



**GREEN  
CLIMATE  
FUND**

- 2010, Accreditation to the UNFCCC as an Observer
- 2011, Accreditation to the Adaptation Fund
- 2016, Re-accreditation to the Adaptation Fund
- 2015, Accreditation to the Global Environment Facility
- 2016, Accreditation to the Green Climate Fund
- 2023, Re-Accreditation to the Green Climate Fund



- In 2013, BOAD joined IDFC with a strong commitment to implementing actions in accordance with the following five (05) principles:
  - developing a climate strategy
  - managing climate-related risks
  - promoting Climate smart objectives
  - improving its climate performance and
  - reporting on its climate action
- A decade later, in 2023, BOAD's President assumed the Chairmanship of the IDFC.



**15 Climate Proposals approved  
between 2016 - 2024**



**USD 400 M mobilised  
Grants & Concessional Loans**



**Blended Finance Approach:** Combines Public-Private partnerships and fund investments to mobilize private capital toward achieving the SDGs.

THANK YOU



**BOAD**

BANQUE OUEST AFRICAINE  
DE DÉVELOPPEMENT